

All webinars are held either
10:00 a.m. – 12:00 p.m. and 2:00 p.m. – 4:00 p.m. Central Time (CT)
OR
1:00 p.m. – 5:00 p.m. Central Time (CT)

DATE	TIME	FACULTY	TOPIC LENGTH	MEGA TOPIC
July				
7/8/2022	10a-12p/2p-4p	Paul Burkett	4 hours	Special Property Endorsements & Gaps
7/14/2022	1p-5p	Casey Roberts	4 hours	Personal Lines, Issues We Need to Understand
7/20/2022	10a-12p/2p-4p	Patrick Deem	4 hours	Ten Questions That Drive Me Crazy About the Business Auto Policy
7/28/2022	1p-5p	Allen Messer	4 hours	Contract Analysis for the Contractor by the Insurance Professional
August				
8/5/2022	10a-12p/2p-4p	Jerry Kennedy	4 hours	Ethical Issues
8/10/2022	1p-5p	Bryan Tilden	4 hours	Hidden Policy Coverages
8/15/2022	10a-12p/2p-4p	Chris Christian	4 hours	Peeking Behind the Curtain – What Makes Professional Liability Tick
8/25/2022	1p-5p	Kelly Drouillard	4 hours	Agency Acquisition Academy
8/30/2022	1p-5p	Alec Grandon	4 hours	From 5-Figure Settlements to 12-Figure Verdicts: A Curated Study
September				
9/7/2022	10a-12p/2p-4p	Charlie Matejowsky	4 hours	Planning for Retirement
9/12/2022	10a-12p/2p-4p	Keith Wilts	4 hours	The Insured, Additional Insured vs. Named Insured Debate
9/14/2022	1p-5p	Charlie Matejowsky	4 hours	Advanced Estate Planning and Senior Life Settlement
9/22/2022	1p-5p	Kate Norris	4 hours	The World of Family Office and the Risk Management Issues That Arise
9/26/2022	1p-5p	David Pierce	4 hours	Risk Management and Life Insurance for Business Owners
9/30/2022	10a-12p/2p-4p	Cathy Trischan	4 hours	Doing the Right Thing: Ethics for Insurance Producers

October				
10/4/2022	1p-5p	Bryan Tilden	4 hours	Arson and the Insurance Contract
10/11/2022	1p-5p	Allen Messer	4 hours	Contract Analysis for the Insurance Professional for the Food & Beverage Industry
10/13/2022	10a-12p/2p-4p	Becky Cummings	4 hours	Life Insurance Concepts for the Property and Casualty Agent
10/20/2022	1p-5p	Charlotte Hicks	4 hours	Flood Insurance Under Risk Rating 2.0
10/21/2022	10a-12p/2p-4p	Paul Burkett	4 hours	Cyber Liability – How Your Client Survives in a Connected World
10/28/2022	10a-12p/2p-4p	John Dismukes	4 hours	Are These Personal Lines Losses Covered?
November				
11/3/2022	1p-5p	Keith Wilts	4 hours	Contractual Liability...Separating Fact From Fiction
11/4/2022	10a-12p/2p-4p	Steve Lyon	4 hours	Commercial Lines Troubles and Solutions
11/7/2022	10a-12p/2p-4p	Allen Messer	4 hours	Ethical Issues
11/10/2022	10a-12p/2p-4p	Charlie Matejowsky	4 hours	Understanding and Managing the Three Big Government Benefits: Social Security, Medicare and Medicaid
11/16/2022	1p-5p	Jerry Kennedy	4 hours	Toys, Toys and More Toys!
11/30/2022	10a-12p	Bill Reedy	2 hours	No Business Is An Island: A Closer Look at Dependent Properties Coverage
11/30/2022	2p-4p	Rod Smith	2 hours	Lloyd's – The Insurance Market
December				
12/2/2022	10a-12p/2p-4p	Tim McClendon	4 hours	Decision Risks and Coverages for Executive Risks
12/6/2022	1p-5p	Lance Ewing	4 hours	Rules of Engagement in Workplace Violence
12/8/2022	1p-5p	Nikki Sherrill-Wyatt	4 hours	Garage Coverage Form v. Auto Dealers Coverage Form
12/14/2022	10a-12p/2p-4p	Keith Wilts	4 hours	Solving the Mysteries of Business Income Coverage and Claims
12/20/2022	1p-5p	Sam Bennett	4 hours	Personal Lines and The Sharing Economy