

All webinars are held 10:00 a.m. – 12:00 p.m. and 2:00 p.m. – 4:00 p.m. Central Standard Time (CST)

DATE	FACULTY	TOPIC LENGTH	MEGA TOPIC
January			
1/08/2021	Bill Reedy (10a – 12p)	2 hours	No Business is an Island: A Closer Look at Dependent Properties
1/08/2021	Rodney Smith (2p – 4p)	2 hours	Lloyd's – The Insurance Marketplace
1/11/2021	Cathy Trischan	4 hours	Commercial Liability Endorsement to Watch Out For
1/15/2021	Daniel Fink	4 hours	PAP vs BAC – Insuring Autos and Drivers Correctly
1/22/2021	Bob Ray	4 hours	Flying High: Aircraft Insurance Fundamentals
1/25/2021	Allen Messer	4 hours	Ethical Issues
1/29/2021	Chris Christian	4 hours	Beyond the Cyber Policy
February			
2/04/2021	John Bennett	4 hours	The Insurance Solutions for Protecting Your Wealth
2/11/2021	Jerry Kennedy	4 hours	Current Issues – Personal Lines
2/16/2021	Paul Burkett	4 hours	Special Property Endorsements & Gaps
2/25/2021	Casey Roberts	4 hours	Technology Trends & Other Changes in Agribusiness & Insurance
March			
3/04/2021	Dick Clarke	4 hours	Executive Liability: Evolving Times, Evolving Exposures, Evolving Insurance (Part I)
3/05/2021	Dick Clarke	4 hours	Executive Liability: Evolving Times, Evolving Exposures, Evolving Insurance (Part II)
3/11/2021	Neil Kaplan	4 hours	Protecting Wine Collections – An Insurance Perspective
3/19/2021	Steve Lyon	4 hours	Diagnosing Issues in the CGL Policy
3/23/2021	Bob Ray	4 hours	Sink or Swim: Personal & Commercial Marine Insurance
3/25/2021	Rick Pitts	4 hours	Crisis Response for Insurance Professionals: How to Assist an Insured's Response to A Crisis
3/29/2021	Allen Messer	4 hours	Commercial Property Checklist

April			
4/01/2021	Allen Messer	4 hours	Ethical Issues
4/07/2021	Paul Burkett	4 hours	Products Liability the Forgotten Coverage
4/16/2021	Cathy Trischan	4 hours	Insuring the Building Projects: Builders Risk and Installation Floater
4/22/2021	Paul Marshall (10a – 12p)	2 hours	Active Shooter: Response, Recovery, & Insurance
4/22/2021	Nikki Sherrill (2p – 4p)	2 hours	Personal Auto Policy V. The World
4/29/2021	Rich Rudolph	4 hours	Insuring the Uninsurable
May			
5/03/2021	Bob Ray	4 hours	Confessions of an Insurance Expert Witness: Where Insurance Policy Provisions Meet the Law
5/06/2021	Charlie Matejowsky	4 hours	The Secure Act
5/11/2021	Ruth Unks	4 hours	Cybersecurity Risk Management for Educational Institutions
5/18/2021	Paul Burkett	4 hours	Environmental Impairment Liability Advanced Coverages
5/20/2021	David Hershey	4 hours	A Problem Solving Approach to Commerce
5/24/2021	Allen Messer	4 hours	Steering the Business Auto Coverage Form
5/26/2021	Jerry Rhinehart	4 hours	Understanding (and Managing) the Three Big Government Benefits: Social Security, Medicare, and Medicaid
June			
6/03/2021	Allen Messer	4 hours	Concepts That Affect Coverage/Liability
6/11/2021	Cathy Trischan	4 hours	Certificates of Insurance and Additional Insureds: Navigating the Maze
6/22/2021	David Pierce	4 hours	Risk Management and Life Insurance for Business Owners
6/30/2021	John Immordino	4 hours	Cyber Liability – What Every Agent Should Know

July			
7/08/2021	Mark Gaskamp	4 hours	Whose Risk Is It? Managing Contracts & the Risk Transfer Process/Driving Down the Cost of Accidents – Understanding and Managing Vehicles & Drivers
7/12/2021	Bob Ford	4 hours	An Exploration of the Property Casualty Side of Farming
7/19/2021	David Pierce	4 hours	Integrating Life, Annuity and Long-Term Care for Business Owners
7/22/2021	Chris Christian	4 hours	ABC's of D&O: Exposures and Coverages for Main Street Business
7/30/2021	Bob Ray	4 hours	Sink or Swim: Personal & Commercial Marine Insurance
August			
8/5/2021	Casey Roberts	4 hours	Technology Trends & Other Changes in Agribusiness & Insurance
8/10/2021	Daniel Fink	4 hours	Hospitality Insurance – Insuring Hotels, Restaurants & Taverns
8/16/2021	Allen Messer	4 hours	Agency Coverage Standards
8/25/2021	Dick Clarke	4 hours	Current Events and the Impact Upon Insurance
8/30/2021	Nikki Sherrill	4 hours	The Claims Department and Your Agency
September			
9/2/2021	Allen Messer	4 hours	Ethical Issues
9/10/2021	Cathy Trischan	4 hours	Commercial Liability Endorsement to Watch Out For
9/14/2021	Tim McClendon	4 hours	Cyber Risk – Exposures and Products
9/20/2021	Chris Christian	4 hours	Is Your Insured Driving a State-of-the-Art EPL Policy?
9/24/2021	Craig Stanovich	4 hours	Risk Implications for Commercial Real Estate Leases
9/30/2021	Neil Kaplan	4 hours	Protecting Wine Collections – An Insurance Prospective

October			
10/4/2021	Cathy Trischan	4 hours	Certificates of Insurance and Additional Insureds: Navigating the Maze
10/13/2021	Lance Ewing	4 hours	Rules of Engagement in Workplace Violence
10/15/2021	Keith Wilts	4 hours	Solving the Mysteries of Business Income Coverage and Claims
10/18/2021	Casey Roberts (10a – 12p)	2 hours	Animal Mortality: When Bad Things Happen to Our Good Animals
10/18/2021	Chris Bunbury (2p – 4p)	2 hours	Environmental Insurance Play Book For Agricultural Operations
10/22/2021	Steve Lyon	4 hours	What's New CGL? A Review of the 2019 CGL Policy Changes
10/26/2021	Allen Messer	4 hours	Ethical Issues
November			
11/5/2021	Bob Ford	4 hours	An Exploration of the Property Casualty Side of Farming
11/8/2021	Chris Christian	4 hours	Cyber Exposures: Resistance Is Futile
11/16/2021	Bob Ray	4 hours	Confessions of an Insurance Expert Witness: Where Insurance Policy Provisions Meet the Law
11/19/2021	Bob Ford	4 hours	Financial Death by Business Auto
11/23/2021	Steve Lyon	4 hours	Diagnosing Issues in the CGL Policy
11/29/2021	Rich Rudolph	4 hours	Insuring the Uninsurable
December			
12/6/2021	Daniel Fink	4 hours	Hospitality Insurance – Insuring Hotels, Restaurants & Taverns
12/15/2021	Ted Kinney	4 hours	Finding Answers to Personal Auto Questions
12/17/2021	Craig Stanovich	4 hours	Risk Implications for Commercial Real Estate Leases
12/20/2021	David Hershey	4 hours	Managing the Nuts & Bolts of a Diverse Risk Management Program
12/21/2021	Chris Christian	4 hours	Peeking Behind the Curtain – What Makes Professional Liability Tick