

All webinars are held either  
10:00 a.m. – 12:00 p.m. and 2:00 p.m. – 4:00 p.m. Central Time (CT)  
OR  
1:00 p.m. – 5:00 p.m. Central Time (CT)

DATE	TIME	FACULTY	TOPIC LENGTH	MEGA TOPIC
<b>January</b>				
1/19/2022	1p-5p	Allen Messer	4 hours	Concepts That Affect Coverage/Liability
1/21/2022	10a-12p/2p-4p	Casey Roberts	4 hours	Personal Lines, Issues We Need To Understand
1/26/2022	1p-5p	Kate Norris	4 hours	The World of Family Office and the Risk Management Issues That Arise
1/28/2022	10a-12p/2p-4p	Chris Christian	4 hours	Cyber Crime
<b>February</b>				
2/4/2022	10a-12p/2p-4p	Dick Clarke	4 hours	Current Events and the Impact Upon Insurance
2/7/2022	1p-5p	Charlie Matejowsky	4 hours	Understanding and Managing the 3 Big Government Benefits: Social Security, Medicare and Medicaid
2/11/2022	10a-12p/2p-4p	Jerry Kennedy	4 hours	Toys, Toys and More Toys!
2/16/2022	1p-5p	Lance Ewing	4 hours	There Cannot be a Crisis This Week
2/21/2022	10a-12p/2p-4p	Dave Hershey	4 hours	A Problem Solving Approach to Commerce
2/23/2022	1p-5p	Jerry Kennedy	4 hours	Ethical Issues
<b>March</b>				
3/4/2022	10a-12p/2p-4p	John Dismukes	4 hours	Are These Personal Lines Losses Covered?
3/9/2022	1p-5p	Rick Pitts	4 hours	Crisis Response for Insurance Professionals: How to Assist an Insured's Response to a Crisis
3/16/2022	10a-12p	Paul Marshall	2 hours	Active Shooter: Response, Recovery, & Insurance
3/16/2022	2p-4p	Nikki Sherrill-Wyatt	2 hours	Personal Auto Policy V. The World
3/23/2022	1p-5p	David Pierce	4 hours	Integrating Life, Annuity and Long Term Care for Business Owners
3/29/2022	10a-12p/2p-4p	Chris Christian	4 hours	ABC's of D&O: Exposures and Coverages for Main Street Business
3/31/2022	1p-5p	Jay Williams	4 hours	Underlying Versus Excess: A Closer Look At Policy Provisions

<b>April</b>				
4/6/2022	1p-5p	Patrick Deem	4 hours	The Ins and Outs of Cyber Insurance
4/15/2022	10a-12p/2p-4p	Bob Ford	4 hours	Financial Death by Business Auto
4/19/2022	1p-5p	John Immordino	4 hours	The Devil Is In The Details...Cyber Policy Explained
4/29/2022	10a-12p/2p-4p	Nikki Sherrill-Wyatt	4 hours	The Claims Department and Your Agency
<b>May</b>				
5/6/2022	10a-12p/2p-4p	Cathy Trischan	4 hours	Commercial Property Concepts Your Client Will Be Glad You Understand
5/10/2022	1p-5p	Allen Messer	4 hours	Ethical Issues
5/12/2022	1p-5p	Chris Christian	4 hours	Is Your Insured Driving a State-of-the-Art EPL Policy?
5/16/2022	10a-12p/2p-4p	LaToya Maddox	4 hours	Retirement Landmines
5/20/2022	10a-12p/2p-4p	Steve Lyon	4 hours	Personal Lines Troubles and Solutions
5/23/2022	1p-5p	Mark Gaskamp	4 hours	Whose Risk Is It? Managing Contracts & the Risk Transfer Process/Driving Down the Cost of Accidents – Understanding and Managing Vehicles & Drivers
<b>June</b>				
6/9/2022	1p-5p	Tim McClendon	4 hours	Cyber Risk – Exposures and Products
6/17/2022	10a-12p/2p-4p	Steve Lyon	4 hours	Diagnosing Issues in the CGL Policy
6/22/2022	1p-5p	Sam Bennett	4 hours	Transportation Exposures of the Agriculture Client
6/30/2022	1p-5p	Allen Messer	4 hours	Contract & Agreement Analysis for the Insurance Professional A Look at the Basics